

PITTSBURGH BUSINESS TIMES

FASTEST-GROWING COMPANIES – PART I

RANKED BY REVENUE GROWTH, 2014-16

Business name (Prior year rank) Website	Address Phone	Revenue growth ¹	No. of empl.	Empl. change ¹	Business description	Top local executive(s)
1 Pantherx Specialty Pharmacy ① pantherspecialty.com	24 Summit Park Dr. Pittsburgh, PA 15275 412-246-9858	2,825.56%	70	361.5%	Specialty pharmacy	Gordon Vanscoy
2 TFM Truckload LLC ② targetfmi.com/truckload-rail/	5905 Brownsville Rd. Pittsburgh, PA 15236 412-653-1323	1,130.32%	7	250%	Truckload, partial truckload and intermodal freight-moving services	Michael Wagner, mwagner@targetfmi.com
3 Applications2U ② applications2u.com	260 Executive Dr. #500 Cranberry, PA 16066 888-631-2231	199.01%	41	215.4%	IT provider, specializing in cloud computing, managed services and IT consulting	Dan Dillman, dan@a2u.net; Michael Esposito, mike@a2u.net
4 Cotton Bureau ④ cottonbureau.com	110 Torrens St. #101 Pittsburgh, PA 15602 NA	198%	7	75%	Curated online community for graphic design tees and hoodies, with artists able to submit artwork for sale to the public	Jay Fanelli; Matthew Chambers; Nathan Peretic
5 Facility Support Services LLC ⑧ gbfss.com	5475 William Flynn Hwy. Gibsonia, PA 15044 724-502-4394	192.03%	74	NA	Provider of general construction, renovation and electrical contracting services throughout the mid-Atlantic region	Michael McCormack
6 Careform ④ careform.com	400 Holiday Dr., 3rd Fl. Pittsburgh, PA 15220 412-369-5758	189.06%	100	376.2%	Simplifies access to specialty pharmaceuticals through a proprietary web-based platform	Steven Fleck
7 Chartwell Pennsylvania LP ④ chartwellpa.com	215 Beecham Dr. Pittsburgh, PA 15205 412-920-2830	159.4%	266	20.4%	Home infusion, enteral nutrition, specialty pharmacy	Kathleen Patrick
8 Elite Transit Solutions LLC ④ elitetransitsolutions.com	4 W. Manilla Ave. #9 Pittsburgh, PA 15220 412-458-5774	141.18%	18	200%	Logistics and freight management company	Michael Johnson
9 Kraemer, Manes & Associates LLC ④ lawkm.com	600 Grant St. #660 Pittsburgh, PA 15219 412-626-5626	139.01%	22	633.3%	Employee rights law firm	David Manes; Michael Kraemer
10 The Wilson Group LLC ① thewilsongroup.com	801 Vinal St. #300 Pittsburgh, PA 15212 412-586-7191	137.78%	43	104.8%	Office equipment provider	Derrick Wilson, dwilson@wilsonworkflowsolutions.com
11 Inspira ③ inspiraf.com	8 Penn Center West #101 Pittsburgh, PA 15276 877-472-1872	132.78%	14	-6.7%	Retirement industry IRA provider	Ron Eggert, ron@inspiraf.com
12 Pinnacle Accounting and Finance LLC ⑧ paf-resources.com	1910 Cochran Rd. Manor Oak 2 #205 Pittsburgh, PA 15220 412-343-6300	128.9%	34	183.3%	Accounting and finance	Colin Powell, cpowell@paf-resources.com; Ryan Giblock, rgiblock@paf-resources.com
13 321Blink ② 321blink.com	25 Brilliant Ave. Aspinwall, PA 15215 412-799-0321	125.16%	27	58.8%	Advertising agency specializing in video production, digital marketing, branding, and graphic/web design	Tripp Clarke, tripp@321blink.com; Tim McLaughlin
14 Flynn Construction Management General Contracting Inc. ② flynn-construction.com	600 Penn Ave. Pittsburgh, PA 15221 412-738-4950	125%	55	37.5%	Construction contractor	Tom O'Connor, toconnor@flynn-construction.com
15 Richard Goettle Inc. ④ goettle.com	135 Cumberland Rd. #217 Pittsburgh, PA 15237 412-635-7155	118.09%	125	NA	Geotechnical design/build contractor specializing in deep foundations, earth retention, marine construction	Ralph Pagone, rpagone@goettle.com
16 LunaMetrics ⑤ lunametrics.com	24 S. 18th St. #100 Pittsburgh, PA 15203 412-381-5500	117.72%	35	54.5%	LunaMetrics is a Google Analytics Certified Partner and Google Premier Partner that uses data to help businesses to illuminate the bridge between marketing, user behavior and ROI. Our core consulting competencies are in Google Analytics and Digital Marketing Strategy.	Robbin Steif, steif@lunametrics.com
17 Pennoni ⑥ pennoni.com	Foster Plz. 9 #700 750 Holiday Dr. Pittsburgh, PA 15220 412-521-3000	117.5%	55	NA	Engineering firm including civil/site, construction services, environmental, geotechnical, landscape architecture/planning	Andrew Bennett, abennett@pennoni.com; John Skorupan, jskorupan@pennoni.com
18 Re/Max Select Realty ④ selecthomefinder.com	One Thorn Run Center 1187 Thorn Run Ext. #400 Coraopolis, PA 15108 724-933-6300	106.84%	32	NA	Real estate agency, residential and commercial real estate sales, property management, settlement, mortgage and insurance service	Ed Rae, edrae@remax.net; Paul Culley; Chris Murphy
19 DLA+ Architecture & Interior Design ③ dlaplus.com	Foster Plz. 9 #200 750 Holiday Dr. Pittsburgh, PA 15220 412-921-4300	102.71%	35	3.3%	Architecture and interior design firm	Dennis Astorino, dastorino@dlastorino.com; Christopher Haupt
20 DBC Real Estate Management LLC ④ dbcrealestate.com	51 Pennwood Place #200 Warrendale, PA 15086 724-772-9020	101.43%	50	85.2%	Own and manage over 3,000 multifamily apartment units in the Pittsburgh and Cleveland markets	Gregory Hand, ghand@dbcrealestate.com; John Hess, jmhess@dbcrealestate.com; Victor Son, vson@dbcrealestate.com
21 Desmone Architects ④ desmone.com	1 Doughboy Sq. 3400 Butler St. Pittsburgh, PA 15201 412-683-3230	99.01%	42	50%	Architecture and interior design firm	Chip Desmone, cdesmone@desmone.com; Luke Desmone, luke@desmone.com; Eric Booth, ebooth@desmone.com
22 Apple Box Studios ④ appleboxstudios.com	1243 Penn Ave. Pittsburgh, PA 15222 412-642-3971	97.22%	13	44.4%	Advertising agency, specializing in video production, marketing communications, creative development	Michael Wertz, michaelwertz@appleboxstudios.com; Dan Brettholle, danb@appleboxstudios.com
23 Campos Inc. ④ campos.com	216 Boulevard of the Allies Pittsburgh, PA 15222 412-471-8484	90.14%	15	50%	Market research and strategy firm	A.J. Drexler
24 Apogee IT Services ⑥ apogeetservices.com	109 Nicholson Rd. Sewickley, PA 15143 412-928-8670	90%	77	136.7%	IT management for small and mid-sized businesses	Michael Halperin, mhalperin@apogeets.com
25 Franjo Construction Corp. ⑦ franjo.com	335 E. 7th Ave. Homestead, PA 15120 412-462-4371	84.76%	121	39.1%	Commercial general contractor specializing in major renovations and new construction including schools, multiunit residential, grocery stores and auto dealerships	Frank Leonello, frank@franjo.com; Joseph Leonello Jr., joel@franjo.com

¹ Percent change between 2014 and 2016